

# **Sales Management Trainees**

## **Remuneration**

- **During Training Rs. 63,000 pm**
- **Upon Confirmation Rs. 97,000 pm**

Founded in 1959, Hawkins Cookers Ltd. is a professionally managed, public limited company. Sales in the 12 months ended on September 2018, were Rs. 602 crores, up 14% over its previous 12 months. Hawkins is the leader in the Pressure Cooker market in India for the last 40 years and has diversified successfully into the Cookware market.

Hawkins is known for its fair policies and ethical practices. Hawkins selects and promotes purely on merit and emphasizes incentive payments based on results. The remuneration figures mentioned above are actual averages per Trainee and per confirmed Sales Representative during the last one year. Hawkins has a well-established Management Training Scheme which leads to jobs in the Management Cadre in 18 months.

Fresh graduates are required as Sales Trainees to be posted in important towns in various parts of India. The job involves travelling intensively, managing dealers, modern retail and institutions and achieving sales targets. Hawkins representatives have the opportunity, based on performance, to attend Foreign Conferences at attractive locations from time to time.

Candidates should be 21 to 28 years of age. Applications, duly signed, giving full details of age, languages known, education and experience, if any, should be accompanied by a note (about 200 words) in English in the candidate's own handwriting on "Reasons why I am interested in this job". The selection process shall consist of screening of applications; written tests at various centres all over India; and a group discussion and final interview in Mumbai for which return rail fares shall be paid. Apply promptly to Senior V.P. Personnel, Hawkins Cookers Limited, Maker Tower F 101, Cuffe Parade, Mumbai 400 005.

